

2 + 2 Joint Articulation Transfer Agreement

Bachelor of Science in Business Administration (Management Major)

Colorado State University – Pueblo and Northeastern Junior College

B.S.B.A. Requirements at CSU-Pueblo			A.A. Requirements at NJC		
Lower Division General Education Requirements			Equivalent Courses at NJC		
Course #	Course Title	Credits	Course #	Course Title	Credits
ENG 101	Composition I	3	ENG 121	English Composition I	3
ENG 102	Composition II	3	ENG 122	English Composition II	3
			COM 115	Public Speaking	3
Humanities	Select from statewide Gen Ed Core	9	Humanities	Select from statewide Gen Ed Core Note: Only 6 credits required in the Gen Ed Category as per the Statewide Business Articulation Agreement	6
Social Science	ECON 201 Prin of Macroeconomics	3	Social Science	ECO 201 Prin of Macroeconomics	3
Social Science	ECON 202 Prin of Microeconomics	3	Social Science	ECO 202 Prin of Microeconomics	3
History	Select from statewide Gen Ed Core	3	History	Select from statewide Gen Ed Core	3
MATH 121	College Algebra	4	MAT 121	College Algebra	
Physical and Life Sciences	Select from statewide Gen Ed Core	8	Physical and Life Sciences	Select from statewide Gen Ed Core	8
Subtotal		36	Subtotal		36
Required Business Core Courses			Equivalent Courses at NJC		
ACCTG 201	Financial Accounting	3	ACC 121	Accounting Principles I	3 + *(1)
ACCTG 202	Managerial Accounting	3	ACC122	Accounting Principles II	3 + *(1)
BUSAD 101	Business Careers and Opportunities	1	BUS 115	Introduction to Business *4 credits may be “carried over” to the Open elective Section	1 + *(2)
BUSAD 265	Inferential Statistics & Problem Solving	3	BUS 226	Business Statistics	3
OR	OR		OR	OR	
MATH 156	Introduction to Statistics		MAT 135	Introduction to Statistics	
BUSAD 270	Business Communications	3	BUS 217	Bus Communication Report Writing	3
BUSAD 302	Ethics in Business	3			
BUSAD 360	Advanced Business Statistics	3			
BUSAD 493	Business Seminar	1			
ECON 201	See Social Science Gen Ed Core	(3)	ECO 201	See Social Science Gen Ed Core	(3)
ECON 202	See Social Science Gen Ed Core	(3)	ECO 202	See Social Science Gen Ed Core	(3)
FIN 330	Principles of Finance	3			
MGMT 201	Principles of Management	3	MAN 226	Principles of Management Note: This course is transferrable but is NOT part of the Statewide Business Articulation Agreement	(3)
MGMT 301	Organizational Behavior	3			
MGMT 311	Operations & Quality Management	3			
MGMT 485	Management Policy & Strategy	3			
MKTG 340	Principles of Marketing	3			

Subtotal			38	Subtotal			13
Related Skills & Non-Business Course Requirements				Equivalent Courses at NJC			
CIS 103	PowerPoint and Web Publishing	1					
CIS 104	Excel Spreadsheets	1					
CIS 105	MS Access DBMS	1					
MATH 221	Applied Calc: An Intuitive Approach	4	MAT 125	Survey of Calculus			4
Open Electives	May be any academic discipline	15	BUS 216	Legal Environments of Business: *Credits carried over from the Required Business Core Section			3
							4
Subtotal			22	Subtotal			11
Major Requirements (Business Management)				Equivalent Courses at NJC			
MGMT 318	Human Resource Management	3					
MGMT 365	Management Information Systems	3					
MGMT 475 OR MKTG 475	International Management OR International Marketing	3					
Electives	Upper Division Management Courses	9					
Electives	Upper Division Business Courses	6					
Subtotal			24	Subtotal			
Major Requirements (Business Management with Information Technology Emphasis)							
MGMT 318	Human Resource Management	3					
MGMT 368	Project Management	3					
MGMT 475 OR MKTG 475	International Management OR International Marketing	3					
CIS 311	Introduction to Web Development	3					
CIS 350	Data Base Systems	3					
Electives	Upper Division CIS Courses	3					
Electives	Upper Division Business or CIS Courses	3					
*CIS 150	Computer Information Systems	(3)					
*CIS 171	Java Programming	(4)					
*CIS 185	PC Architecture	(3)					
*CIS 240	Object Oriented Analysis and Design	(3)					
*CIS 289	Network Concepts	(3)					
Open Elective	May be in academic discipline	2					
*These courses satisfy the Non-Business Related Course Requirements							
Subtotal			23	Subtotal			
Major Requirements (Business Management with Marketing Emphasis)							
MGMT 365	Management Information Systems	3					
MKTG 348	Consumer Behavior	3					
MKTG 441	Marketing Strategies	3					
MKTG 475	International Marketing	3					
Electives	Upper Division Marketing Courses	3					

Electives	Upper Division Business Courses	9		
Subtotal		24	Subtotal	
Total Credits for A.A.				60
Total Transfer Credit Accepted for A.A.				60
Total Additional Credit Required for B.S.B.A.				60
Total B.S.B.A. Degree Requirements				120

Students who successfully complete this program as specified are eligible to apply for a *Destination CSU-Pueblo* scholarship.

This articulation transfer agreement replaces all previous agreements between NJC and CSU-Pueblo in Bachelor of Science in Business Administration (Management major). This agreement will be reviewed annually and revised (if necessary) as mutually agreed.

cam: 11/20/09